



ARE YOU CONFUSED About paying taxes in retirement?

Not all retirement savings assets are equal from a taxability standpoint.

From which accounts should money
be taken and in which order?



Your strategy for
withdrawing retirement
assets is as important as
your strategy for
accumulating them.

A tax-efficient distribution
strategy could save you
money and make your
assets last longer.

Everyone's path to financial success is different.

Here is one example of a couple who used a tax-efficient
distribution strategy to help them succeed.

Mike & Amanda Brady

Mike and Amanda are a married couple in their mid-fifties looking to retire at age 65. Their current salaries are a combined \$250,000 and they have \$1 million in qualified and \$100,000 in unqualified assets.

The couple is expecting monthly retirement expenses of approximately \$9,000 and they would like to start collecting Social Security at age 70.

In order to accomplish their goals, their advisor set them up with a tax-efficient distribution strategy.

Intelligent Roth Conversion
to fill up tax bracket

Less taxable income when
tax rate is higher

**PROPOSED STRATEGY:
\$1,136,742 MORE**

Tax-adjusted ending
portfolio rather than a pro-
rata withdrawal strategy
without conversion